

POSITION: Corporate Partnership Manager

NO. OF POSITIONS: 1

LOCATION: Kurla, Mumbai

DESCRIPTION:

A Corporate Partnerships Manager is responsible to work with the CEO and core team to develop strategic and operational corporate partnership goals for Bright Future, make plan of action and execute the same. The manager will scout for and tap potential CSR Funding Sources, HNIs, PSUs, Institutional Funders and other sources who are interested to support interventions in Education and Livelihood sector. Developing proposals and pitching it to donors, donor engagement and planning and executing fundraising events will be some of the responsibilities of the manager. The manager will also work for building relationships with the new corporate partners for placement tie-ups for youth, Mentors and Volunteers and Guest lecturers for the aspirants.

COMPENSATION:

Will be based on relevant experience and skills as per industry standards

REQUIRED EXPERIENCE, SKILLS AND QUALIFICATIONS:

- A bright, smart, energetic person with excellent presentation skills is required
- Should be a good persuasive talker and possesses skills to initiate a dialogue and negotiate with senior professionals
- Minimum 3-4 years of experience in CSR and Fundraising in NGO
- Graduate/Post Graduate from a good educational institute
- Excellent oral and written communications
- Inclination to work for a social cause